



## **Job Description**

**Job Title:** MJL Product Sales Associate

**Definition:** This is a sales position for individuals who live within a 50 mile radius of a major military installation. The successful applicant will work based out of their home and sell MJL products to customers at the military installation.

**Example of Duties:** Make sales calls on individual military unit customers at military bases. Brief MJL government GSA contract sales program and products. Gather product needs of individual units and assist with developing estimates. Deliver estimates to customers, assist with GSA purchasing. Work with MJL Main Office to assist in estimate process. Develop customer base and visit weekly.

## **Employment Standards:**

1. Retired from active duty military or member of military reserve with access to military installations with military identification card or ready access to military installations.
2. Possesses skill in using Microsoft office, email, and internet.
3. Possesses cellular phone, vehicle, and computer
4. Possesses Basic knowledge of sales strategy and techniques
5. Familiar with military and government purchasing methods such as GSA, Purchase Orders, Government Purchase Cards, Contracts.
6. Possesses good communications skills verbally and in writing.
7. Enjoys working with people and providing outstanding customer service.
8. Self starter and self motivated. Works very well independently and with a team.

**Compensation:**

This is a HIGH commission only sales position. Employees may earn from \$40,000.00 to over \$100,000.00 annually.

**Other:** The successful employee will provide all of their own equipment and cover all of their own expenses. The successful employee will be responsible for paying all required income taxes and withholdings. MJL will provide marketing materials, training, and all inside sales support.

To Apply: Please forward inquiries and resume's to [Employment@mjl-enterprises.com](mailto:Employment@mjl-enterprises.com)